DART
COMMUNICATIONS
PowerTCP Licensing Options
March 1, 1995

Dart Communications offers 3 licensing options to meet the needs of most developers. Just choose the plan that's best for you!

PowerTCP End-User License

For the customer with a small number of delivery platforms, this license is an attractive option for less than 100 workstations. The developer must install a unique PowerTCP serial number on each runtime system. This license applies to all protocols and development interfaces implemented in the PowerTCP product line. Currently priced at $40 each.

Software maintenance is not provided, but Dart's policy is to provide customers with access to the most current library updates via our FTP server and bulletin board. For continued support, subscribe to the OEM Partnership Program.

PowerTCP OEM License

For the customer who wants to distribute PowerTCP libraries for a fixed fee. This license applies to all interfaces for the licensed protocol (i.e. VBX, DLL and LIB files for the protocol licensed). A software license key is used by the developer at compile-time, eliminating the need for serial number installation on target platforms. Currently priced between $2500 and $4000.

PowerTCP OEM Partner License

For customers with a support requirement, the OEM Partnership Program establishes Dart Communications as your network programming support arm. With an annual fee that is the same as the OEM License fee, this license provides you with all the benefits of the OEM License, and adds:

· priority software maintenance with guaranteed resolution within 5 working days of notification
· free SDK update at upon renewal
· optional escrow account for software source
· free WWW page on Dart's server
· time & material guarantees for engineering support
· access to Dart's technical support team

Thank you for your interest in our line of PowerTCP products. Please contact me for detailed pricing information or if I can of assistance in any way.

Sincerely,

Michael J. Baldwin
Sales Manager